

In 1985, Bernard Bass expanded on James "Transformational Burns' MacGregor Leadership", explaining the psychological mechanisms that underlie transforming and transactional leadership. Bass used the "transformational" instead "transforming". In the 1990s, Bass and Avolio, through empirical study, mapped the most common leadership approaches of managers and military commanders. Transformational Thev placed Transactional Leadership on a continuum and defined more stages at the passage between the two leadership approaches. This model is called "The full range of leadership." 1 Please refer to the graphic, which can be found at http://bit.ly/WpJKHa.

The Multifactor Leadership Questionnaire (MLQ) gives extremely useful feedback to leaders as to how often they exhibit transformational leadership behaviours and how often they tend towards the passive-avoidant portion of the leadership continuum. Research validated benchmarks are provided, and are a useful gauge of the current leadership effectiveness of your organization's leaders at the current moment, compared to leaders worldwide. Unlike many leadership assessments, the MLQ discusses the full range of leadership behaviours. including Passive-Avoidant types of behaviours, which are not normally associated with desirable leadership attributes. Bearing in mind that all leaders exhibit all these characteristics at one time or another. the Full Range Leadership Model via the MLQ thus provides an excellent framework for organizations desiring a





shake-up of their leadership apparatus. If you want your organization to take quantum leaps forward, the Full Range Leadership Model is definitely something you will consider. The pain is definitely worth it!

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¹ From the Mind Garden website http://bit.ly/XHuwJZ

Benefits

- ✓ One of the leading leadership assessment and development frameworks
- ✓ Based on the well-acclaimed "Handbook of leadership" (Bass & Stogdill)
- ✓ Common language for leadership development throughout the organization
- ✓ Especially useful for organizations desiring a breakthrough in leadership effects

Multifactor Leadership Questionnaire Leader's Workbook

> Prepared on June 21, 2012 for: Sample Person

You completed your evaluation at 6:22 pm EDT on June 19, 2012

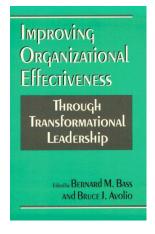
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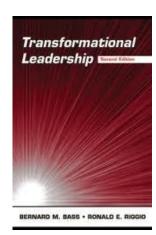
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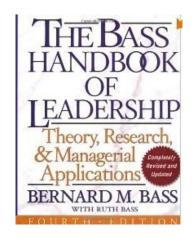
Concept: Establishment of a leadership development framework using "Transformational Leadership" framework as follows:

- ➤ Conduct of a 2-day in-house workshop for incumbent leaders
- Pre-workshop assignments to be handed in one week before the workshop proper
- > Administering of Multifactor Leadership Questionnaire (MLQ) 4 weeks before the workshop proper
- ➤ Optional administering of second MLQ six months after the workshop
- ➤ Optional leadership coaching based on MLQ during the six months between workshop and administering of second MLQ. The time frame is as illustrated below:

Month 1	Month 2	Month 3	Month 4	Month 5	Month 6
Administer MLQ	Leadership	Leadership	Leadership	Leadership	Leadership
	Coaching once a				
Distribute and collate pre-	week	week	week	week	week
workshop					Administer
assignments					second MLQ
Conduct 2-Day					Debrief and
workshop					notes on how to maintain
					progress and
					continued
					growth







Broad Outline of 2-Day In-House Workshop

Day One

TIME	ACTIVITY	OBJECTIVE		
0830 – 0900 hrs	Registration	Networking and settling down		
0900 – 1030 hrs	Observations from pre-workshop	Participants to recognize where		
0900 - 1030 1118	assignments	we are now		
1030 - 1045 hrs	Tea Break			
1045 – 1230 hrs	Overview of "Transformational Leadership"	Levelling-up for all participants		
1045 - 1250 1115	framework	Levelling-up for all participants		
1230 – 1330 hrs	Lunch			
	Idealized Influence	Going in-depth into the		
1330 – 1530 hrs	E.g. "A Picture is Worth a Thousand	transformational leadership		
	Values"	behaviour "Idealized Influence"		
1530 – 1545 hrs	Tea Break			
		Going in-depth into the		
1545 – 1730 hrs	Inspirational Motivation	transformational leadership		
1343 - 1730 1113	E.g. Blind Square	behaviour of "Inspirational		
		Motivation"		
1730 – 1745 hrs	Wrap-up of Day One	Reflection and consolidation		

Day Two

TIME	ACTIVITY	OBJECTIVE	
0830 – 0900 hrs	Icebreakers	Energizers and reflection	
0900 – 1030 hrs	Intellectual Stimulation	Going in-depth into the	
		transformational leadership	
	E.g. Innovation Quiz, Frog Leap, Balancing Act	behaviour of "Intellectual	
	Act	Stimulation"	
1030 - 1045 hrs	Tea Break		
		Going in-depth into the	
1045 – 1230 hrs	Individualized Consideration	transformational leadership	
1045 - 1250 1115	E.g. Make Me Successful, Applied Law	behaviour of "Individualized	
		Consideration"	
1230 – 1330 hrs	Lunch		
	Transactional and Passive-Avoidant	Discussions on non-	
1330 – 1530 hrs	Behaviours	transformational leadership	
	E.g. Video clips for discussion	behaviours	
1530 – 1545 hrs	Tea Break		
	Your MLQ	How to make the most from your	
1545 – 1730 hrs	Leaders Handbook	MLQ	
4700 4745 1		Where Do We Go From Here?	
1730 – 1745 hrs	End of "Transformational Leadership" workshop		

Contact us for a discussion now!

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